# Measurable Processes for Cannabis Retailing

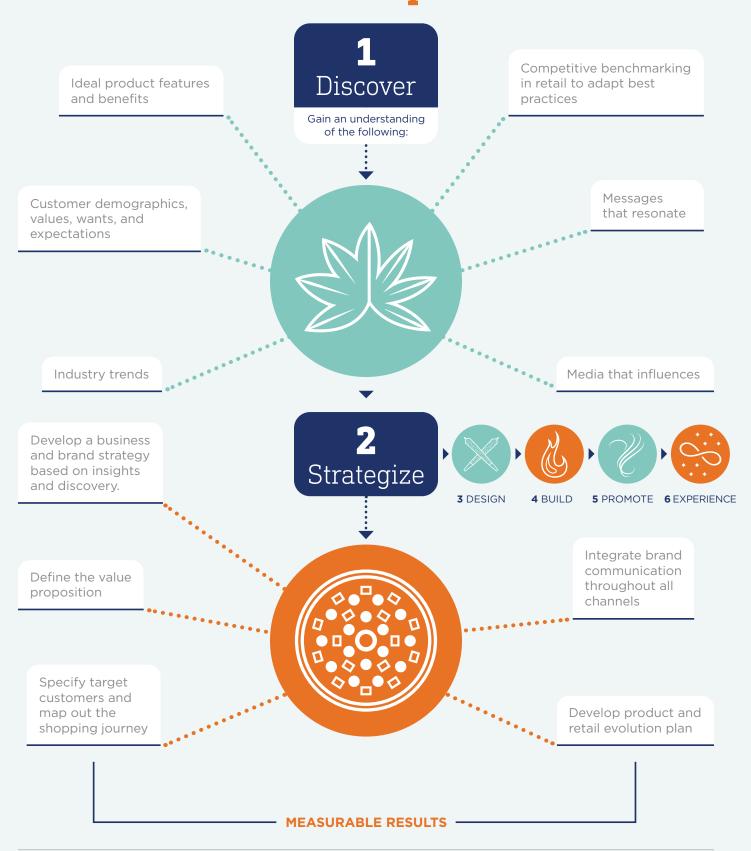
# Phase I

#### NORTH AMERICA IS POISED TO BECOME

the world's largest cannabis market. Check out our proven processes with measurable results that cannabis retailers can follow inside!



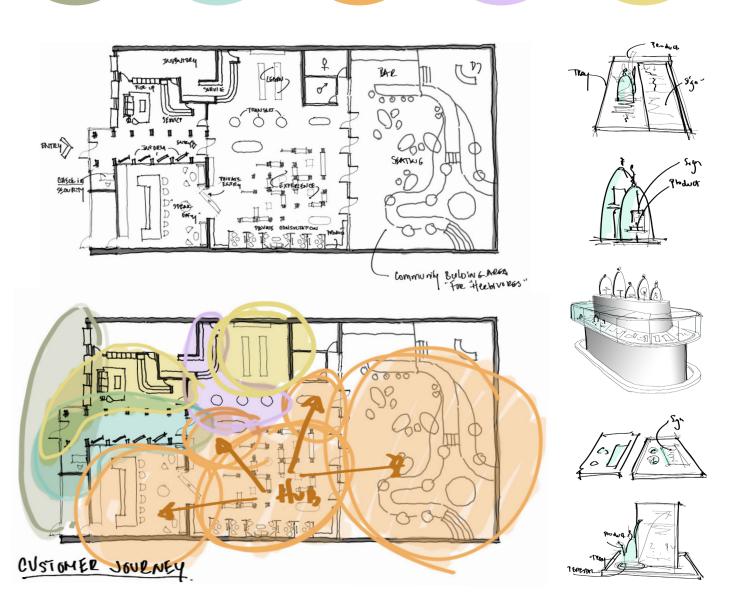
# We apply our proven shopper strategy to design a 360° Retail Experience.



## **Customer Journey**

The store journey set forth by a retailer can make or break the experience a customer has. Further, the best brand, with the best products can easily throw guests off if that journey is not intuitive and seamless. By carefully crafting the 5 steps below (our proven retail journey process), you will guide the customer seamlessly and effectively through your brand's journey; creating moments of joy, intrigue, and developing passionate brand advocates in the process.

### Inform & Pay & **Attract** Compare Reassure **Educate Transact**



### **Our Capabilities**

Today's retail brands should be using the entirety of the space itself to better express the brand's culture and design aesthetic, communicate with guests, and drive desirable buying behavior. Too few are, and traffic is suffering for it. Here's what brands can do to reclaim that traffic and boost sales.



Brand Development



Retail Design & Development



Storefront & Exterior



Large Format Printing



Visual Merchandising



**Dimensional Letters** 



Specialty Fabrication



Shop-in-Shop & Fixtures



Interactive Exhibits & Props



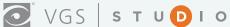
Event-Based & Seasonal Marketing



Millwork & Furnishing



Digital & Technology



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